

Sonoma County Market Statistics

September 2017

Closed Sales Summary Report

	Residential Categories	All Categories (Excluding Business Ops)
# New Listings:	498	554
# Closed Sales:	516	551
Total Value of Closed Sales:	\$330,820,938	\$370,153,438

Residential Categories				All Categories (Excluding Business Ops)	
	List Price	Sale Price	DOM	List Price	Sale Price
Average	\$668,431	\$665,046	58	\$679,735	\$672,802
Median:	\$589,000	\$585,000	41	\$579,000	\$575,000
High:	\$4,000,000	\$4,260,000	664	\$7,900,000	\$7,500,000
Low:	\$225,000	\$165,000	0	\$35,000	\$34,000
Adj. Avg.	\$662,325	\$658,503	56	\$667,351	\$661,148

Two-Month Closed Sales Report

September 2017			
Total Properties Sold: 498			
	List Price	Sold Price	DOM
Average:	\$644,586	\$641,107	58
Median:	\$579,000	\$575,000	41
High:	\$4,000,000	\$4,260,000	664
Low:	\$49,000	\$49,000	0
Adj. Avg.	\$639,022	\$635,004	55

September 2016 Total Properties Sold: 505			
	List Price	Sold Price	DOM
Average:	\$666,469	\$659,976	61
Median:	\$549,000	\$545,000	45
High:	\$5,950,000	\$5,550,000	780
Low:	\$39,000	\$37,500	4
Adj. Avg.	\$657,212	\$651,491	60

August 2017 Total Properties Sold: 611			
	List Price	Sold Price	DOM
Average:	\$736,404	\$726,305	54
Median:	\$569,999	\$575,000	37
High:	\$28,000,000	\$25,000,000	539
Low:	\$40,000	\$37,500	0
Adj. Avg.	\$692,780	\$687,577	53

August 2016 Total Properties Sold: 578			
	List Price	Sold Price	DOM
Average:	\$668,536	\$657,332	60
Median:	\$539,990	\$540,000	48
High:	\$4,495,000	\$4,100,00	645
Low:	\$39,000	\$27,000	0
Adj. Avg.	\$662,985	\$646,453	59

Monthly Comparisons 2016 to Year to Date

2016				2017		
Month	# Of Listings	# Of Closed Sales	Value of Closed Sales	# Of Listings	# Of Closed Sales	Value of Closed Sales
Jan	497	331	\$210,167,700	490	340	\$241,395,468
Feb	621	352	\$195,252,828	512	357	\$229,192,674
Mar	734	496	\$308,026,843	740	486	\$340,971,871
Apr	771	531	\$311,372,556	756	471	\$301,867,412
May	846	565	\$355,653,044	807	578	\$389,255,291
Jun	788	606	\$415,684,408	755	656	\$449,519,694
Jul	671	601	\$369,395,371	693	542	\$378,991,049
Aug	675	632	\$414,333,654	704	679	\$512,599,692
Sept	659	569	\$381,617,904	554	551	\$370,153,438
Oct	544	519	\$330,470,727	0	0	
Nov	405	510	\$356,510,015	0	0	
Dec	339	417	\$273,706,402	0	0	
Totals:	7550	6129	\$3,922,191,452	6,011	4,660	\$3,213,946,589

Monthly Closed Sales by Area

September 2017		Residential: All Prop Types	Lots/ Acreage: Lot	Income: 2-4, 5+	Commercial: Bus, Farm, Com	All Categories:
B0100	#Sold	56	0	1	0	57
NW Santa Rosa	\$ Total	28,034,450	0	610,000	0	28,644,450
	\$ Avg	500,615	0	610,000	0	502,534
	Avg DOM	89	0	7	0	44
B0200	#Sold	60	2	3	1	66
NE Santa Rosa	\$ Total	40,703,124	1,315,000	3,090,000	3,015,000	48,123,124
	\$ Avg	678,385	657,500	1,030,000	3,015,000	729,138

	Avg DOM	115	106	187	178	74
B0300	#Sold	27	1	2	0	30
SW Santa Rosa	\$ Total	13,655,500	100,000	3,155,000	0	16,910,500
	\$ Avg	505,759	100,000	1,577,500	0	563,683
	Avg DOM	45	5	768	0	66
B0400	#Sold	42	0	0	1	43
SE Santa Rosa	\$ Total	25,413,250	0	0	160,000	25,573,250
	\$ Avg	605,077	0	0	160,000	594,727
	Avg DOM	117	0	0	108	62
B0500	#Sold	13	1	0	2	16
Healdsburg	\$ Total	11,414,400	340,000	0	7,575,000	19,329,400
	\$ Avg	878,031	340,000	0	3,787,500	1,208,088
	Avg DOM	76	62	0	405	91
B0600	#Sold	36	0	0	0	36
Windsor	\$ Total	23,851,000	0	0	0	23,851,000
	\$ Avg	662,528	0	0	0	662,528
	Avg DOM	70	0	0	0	70
B0700	#Sold	30	0	2	0	32
Russian River	\$ Total	16,228,920	0	1,335,000	0	17,563,920
	\$ Avg	540,964	0	667,500	0	548,873
	Avg DOM	59	0	157	0	60
B0800	#Sold	20	2	0	0	22
Sebastopol	\$ Total	18,100,750	2,800,00	0	0	20,900,750
	\$ Avg	905,038	1,400,000	0	0	950.034
	Avg DOM	105	234	0	0	81
B0900	#Sold	28	0	0	0	28

E. Petaluma	\$ Total	17,622,495	0	0	0	17,622,495
	\$ Avg	629,375	0	0	0	629,375
	Avg DOM	39	0	0	0	39
B1000	#Sold	32	0	2	0	34
W. Petaluma	\$ Total	24,199,296	0	2,380,000	0	26,579,296
	\$ Avg	756,228	0	1,190,000	0	781,744
	Avg DOM	51	0	150	0	53
B1100	#Sold	65	1	0	0	66
Cotati/ Rohnert Park	\$ Total	30,262,187	275,000	0	0	30,537,187
	\$ Avg	465,572	275,000	0	0	462,685
	Avg DOM	94	441	0	0	47
B1200	#Sold	2	0	0	0	2
Penngrove	\$ Total	2,088,500	0	0	0	2,088,500
	\$ Avg	1,044,250	0	0	0	1,044,250
	Avg DOM	67	0	0	0	67
B1300	#Sold	43	1	3	3	50
Sonoma	\$ Total	36,150,250	3,740,000	841,667	1,952,500	965,455
	\$ Avg	840,703	3,740,000	841,667	1,952,500	965,455
	Avg DOM	140	82	77	267	86
B1400	#Sold	7	1	0	0	8
Coastal Sonoma	\$ Total	6,983,000	82,000	0	0	7,065,000
	\$ Avg	997,571	82,000	0	0	7,065,000
	Avg DOM	36	179	0	0	54
B1500	#Sold	11	1	0	0	12
Cloverdale	\$ Total	5,867,775	250,000	0	0	6,117,775
	\$ Avg	533,434	250,000	0	0	509,815

	Avg DOM	41	22	0	0	40
B1600	#Sold	16	0	0	0	16
Oakmont	\$ Total	11,450,500	0	0	0	11,450,500
	\$ Avg	715,656	0	0	0	715,656
	Avg DOM	56	0	0	0	56
B1700	#Sold	2	0	0	0	2
Annapolis	\$ Total	839,500	0	0	0	839,500
	\$ Avg	419,750	0	0	0	419,750
	Avg DOM	135	0	0	0	135
B1800	#Sold	0	1	0	0	1
Timber Cove	\$ Total	0	85,000	0	0	85,000
	\$ Avg	0	85,000	0	0	85,000
	Avg DOM	0	109	0	0	109
B1900	#Sold	0	1	0	0	1
Sea Ranch	\$ Total	0	85,000	0	0	85,000
	\$ Avg	0	85,000	0	0	85,000
	Avg DOM	0	103	0	0	109
B2000	#Sold	8	6	0	0	14
Calistoga	\$ Total	6,406,179	878,000	0	0	7,284,179
	\$ Avg	800,772	146,333	0	0	520,299
	Avg DOM	96	301	0	0	183
Total - ALL	#Sold	498	17	13	7	535
	\$ Total	319,271,076	9,865,000	13,095,000	16,607,500	358,838,576
	\$ Avg	641,107	580,294	1,007,308	2,372,500	670,726
	Avg DOM	111	180	241	368	65

*Statistics reported from BAREIS MLS on October 13, 2017. Information herein believed reliable but not guaranteed. Copyright © 2009 by Bay Area Real Estate Information Services, Inc. All rights reserved. Adjusted average does not include the high and low sale data.